## CONTROL Effortless

RE

## ENGAGING

## ntelligent Proven

POWERFUL TECHNOLOGY

Integrated

GALILEE

Harness the power of technology in a single pour.

Wine Station

## THE PASSION OF Napa Valley and the INNOVATION of Silicon Valley converge to transform *your* business:

#### BUSINESS SOLUTIONS LARGE & SMALL

Napa Technology understands that investments must immediately improve the bottom line and at the same time present security, flexibility and scalability. The WineStation® is the only Enterprise Platform system in the world to offer real-time, meaningful data as well as multi-unit and multi-site global networking.

### HEADS ABOVE THE REST

The patented Clean-Pour® Dispensing Head technology separates the WineStation® from any other product on the market. It's a tubeless solution that delivers extended preservation in and out of the system, to-the-ounce pouring accuracy and eliminates costly, intensive maintenance.

## PLUG & PLAY PROFITABILITY

Add zero build out to the equation and you can plug, pour and watch the profits roll in. The fully refrigerated, compressor free and portable WineStation can be installed in under an hour, eliminating expensive deconstruction to your venue so you can operate at the highest level of profitability—instantly.

### A VOLUME OF OPTIONS

Split, bottle, magnum, or keg with WineStation® the perfect pour can be achieved at any volume.

Don't let your operations be tied down to a single capacity when you can adapt our revolutionary technology to accommodate a multitude of volume needs all within a single, streamlined system.

Standard Wine Station. Features

WineStation by Napa Technology is the only system in the world that can deliver a perfect glass of wine by utilizing the patented Clean-Pour dispensing head and AccuServe<sup>®</sup> Smartcard Management software. Whether you are using the system behind the bar or creating AccuServe Smartcards for your customers to serve themselves, our proven technology in the WineStation has no match. WineStation features include:



19.6" W x 25.58" H x 16" D One (1) year parts and 90 day labor warranty NSF & UL Certified

## Software Package Features

## WINESTATION PREMIER PLUS: self-service & staff-service

The WineStation Premier PLUS package allows you to create an environment where your guests can engage in wine exploration and sampling through the purchase of an AccuServe Smartcard while capturing consumer history and data for future CRM marketing programs. The WineStation Premier PLUS is designed to provide maximum flexibility for our customers. This state of the art system is designed for both customer Self-Service and Staff-Service. The Premier PLUS package features:

- AccuServe Smartcard access control for Self-Service use via debit or tab card
- AccuServe Staff assigned Smartcards
- Detailed Employee Sales Monitoring and Reporting
- Comprehensive Customer Preference Tracking and Sales Reporting
- Wine Sales Reports by Brand and Varietal
- Wine Database Capabilities to manage wine by the glass offerings with accuracy and ease

- Configurable Portion Control Settings
- Easy to use, programmable Happy Hour settings
- Fully customizable LCD display over each bottle position
- Bar Code Scanner to provide swift and easy bottle replacement and inventory management
- Dual Zone Temperature Control\*
- Remote system monitoring and access via internet
- Hotel Room Key POS integration\*

\* not a standard feature

## WINESTATION PREMIER: STAFF-SERVICE WITH SALES REPORTING

This software package was developed for establishments wishing to operate at the highest level of efficiency, affording wine database capabilities, bottle controls, detailed AccuServe Smartcard reporting and remote WineStation access. The Premier package features:

- AccuServe Staff assigned Smartcards
- Detailed Employee Sales Monitoring and Reporting
- Wine Database Capabilities to manage wine by the glass offerings with accuracy and ease
- Wine Sales Reports by Brand and Varietal
- Configurable Portion Control Settings
- Easy to use, programmable Happy Hour settings
- Fully customizable LCD display over each bottle position
  - Remote system monitoring and access via internet

## WINESTATION PROFESSIONAL: STAFF-SERVICE

The WineStation Professional is designed for operations invested in preserving wines and creating secure control, while eliminating product waste and theft. This application supports traditional, behind the bar Staff-Service. This simple to use system, as do all WineStation models, requires zero build out and can be installed in under 30 minutes creating immediate business solutions for any business. This Professional package features:

- AccuServe Smartcard access control
- Pour Volume Control
- Position Level Control and Reporting

up to four keg line positions.

Winestation High Volume

Simply put, wine tap systems cannot deliver precision

drain. The WineStation High Volume was designed with

precision and simplicity in mind. This dispensing system

pouring, forcing operators to pour profits down the

provides accuracy by the taste, half and full glass for

- Wine Sales Report by Bottle Position
- **NEW!** Optional Champagne Preservation Upgrade instantly enables the preservation of sparkling wine and champagne for up to 5 days.



## INTEGRATED SOLUTIONS



#### Hotel Room Key Integration

Unlocking profitability is our goal. From complex solutions for our partners at Royal Caribbean and Norwegian Cruise Lines to driving new revenue streams in Hilton Hotel Honors Lounges, Napa Technology holds the key to activating simplified transaction resolutions for both Magstripe and RFID electronic locking systems.



Micros<sup>™</sup> Compatibility InterContinental Hotels sought out Napa Technology to assist in launching their newest hotel concept, Even. Utilizing a fully integrated Micros PMS and POS platform, hotel guests have the ability to use RFID room keys and bracelets to access the WineStation, while the property can seamlessly track and process each transaction.

#### Shared Database Management

Regardless of size, Fortune 500 or start up, all of our customers require a resolve to operating at a more optimal level. Napa Technology designed shared database management tools for the Quebec Alcohol Corporation, allowing customers to sample wines in multiple locations across 90+ stores in the province of Quebec, Canada using a single AccuServe Smartcard.

# Wine Station. —the perfect (most profitable)

## pour for any business.



restaurant

hotel

## Secure. exact. Efficient.

- Eliminate product waste and over-pouring
- 60 day preservation
- Precise product, portion and temperature controls deliver top quality product to discerning consumers and simultaneously maximize staff and product efficiency



## integration the easy way.

- · Zero build-out design
- Quickly convert any hotel lobby, executive lounge, spa or restaurant into an immediate profit center
- Room Key Integration allows guests to securely access the WineStation anywhere on property



## More data, More Sales.

- Create a unique and memorable shopping experience
- Secure and automated portion controls
- Sample higher priced or featured wines daily, without the additional labor or expense of events



## A sommelier at their fingertips.

- Easy to read, customizable LCD screens make wine exploration unintimidating
- Proprietary AccuServe Smartcard technology delivers the valuable data you need for loyalty programs, easier product monitoring and smarter decision-making

retal



## Contact us today to get your business started with WineStation.